

Meet the Lexus of Hobart team



Steve Westwood – Sales Manager

Professional Background | Steve has worked in the automotive industry for 20 years starting his career as an Automotive Technician. You can instill great confidence in Steve knowing that he has worked into the position of Sales Manager after first mastering many areas within the vehicle industry including Stock Control, Warranty Clerk, Costing Clerk, Customer Service Manager, Vehicle Appraiser & Sales Consultant. Steve feels receiving this type of exposure within the industry is what helps him exceed people's expectations when dealing with Lexus of Hobart.

Approach Automotive Sales | Steve believes a great sale is one that is mutually beneficial for both parties. He adopts the "win win" philosophy & finds with this attitude people enter as customers & leave as friends.

Family | Steve's favorite pass time is spending time with his wife Josephine and twins Finlay & Emelia. He believes family is what life is all about and this makes him strive to achieve his best.

Hobbies & Interests | Steve is very passionate about anything automotive. He has always "played" with old cars currently restoring a 1973 Monaro coupe. It's a labour of love & he feels it's important to have something to keep his practical skills finely tuned. Music also plays a large part in Steve's life. As well as guitar, Steve has been singing around Hobart for 18 years, & his current band, "THAT 80's BAND" plays many corporate functions as well as pubs & clubs.



Brett Clark – Sales Consultant

Professional Background | Brett started his automotive career as a sales consultant with Co-op Toyota in 1988. Over the years Brett has excelled in many areas including sales, management, and valuing before momentarily retiring from the industry in 2010. Due to his previous experience, drive and professionalism Brett was asked to re-enter the workforce as one of the Lexus of Hobart sales consultants to help drive the brand further into the Tasmanian market. Since being with Lexus of Hobart Brett has reinforced the brand that is Lexus and has formed many friendships with Lexus customers and owners alike.

Approach Automotive Sales | Brett aims to treat his customers, like he would guests in his own home and believes that this type of experience exceeds

their expectations within the automotive industry and something they're likely to remember for a lifetime.

Family | Brett loves to spend time with his wife Jo-Anne, his two children, Elise and Rowan and their pet Labrador Sarge.

Hobbies & Interests | Brett loves anything to do with water. When he's not working you'll find him out on the water sailing, diving, fishing or water skiing. He grew up on boats with his family running a boat building and chandlery business and has passed this passion on to his two beautiful children. One of Brett's favourite pass times is heading out on the water and sailing with his family.



Scarlett Lennard – Customer Relationship Professional

Professional Background | Scarlett has extensive customer service experience having worked in many areas such as sales, hospitality and modeling. Being involved in these industries she quickly learnt the importance of great customer service. Scarlett's bubbly personality will insure that you're always greeted by a friendly face willing to help. She understands how important it is to strive to meet a customer's needs and has shown to have the determination to excel in previous ventures such as winning fashions on the field in 2010 and becoming the Tasmanian representative for Miss Universe Australia 2011.

Approach Automotive Sales | Scarlett believes all customers should be treated with first class service..

Family | Scarlett is very family orientated. She loves spending time with her two wonderful sisters and brother. She believes family is extremely important as they encourage you to be the best that you can be.

Hobbies & Interests | Scarlett is currently completing a Bachelor of Education Degree at the University of Tasmania. She is extremely passionate about teaching. When she is not working or studying she loves to model and spend time with family and friends.